

ABOUT US

EXPERTISE

VIVE Real Estate Advisor has been successfully operating since 1995 in the real estate field in exclusive market niches in central and prestigious areas of Milan. The expertise gained on the market has allowed the implementation of effective operational methodologies for managing negotiations quickly and in a confident way even very complex. The satisfaction of highly loyal customers and high service standards have contributed to positioning VIVE today at the sector top.

MISSION

VIVE proposes itself not only as an intermediary, able to facilitate the meeting between offer and demand, but above all as a partner, working for the success of the negotiations and to greater customer satisfaction. A strategy capable not only of facing changing market conditions, but also of offering a highly qualified service aimed at satisfying the multiple customer's needs.

TEAM

VIVE takes advantage of expert professional of the field characterized by seriousness, competence and confidentiality. Their function is "advisor" in the real estate field, able to help customers in the most suitable choices for their needs and to offer valid integrated support on all those contractual, cadastral and financial aspects that emerge, supported by experts in the legal and fiscal field, architectural and urban planning.

RELIABILITY AND CONCRETENESS

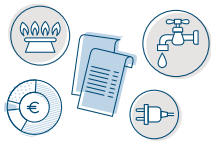
These essential qualities are the basis of the success of VIVE. Customer loyalty and satisfaction are the primary target.

RENT WITH VIVE



PROPERTY PROMOTION

VIVE pays particular attention to the property proposal to potential clients by integrating an omnichannel marketing strategy and making use of professionals capable of producing the highest quality content, effectively enhances and presents the offer on the market ensuring wide visibility.



ANCILLARY SERVICES

VIVE takes care of all subsequent tasks such as electricity and gas contracts, the transfer of the local garbage tax, any mandatory communications for public safety purposes or procuring trusted professionals for the performance of ancillary services.



RENTAL CONTRACT TERMINATION

VIVE takes care of all the mandatory duties expected by national and local regulations regarding real estate lease and it assists the landlord in returning the property alongside with him in checking the conformity of the premises in relation to the original conditions.



THE IDEAL TENANT RESEARCH

VIVE meet customers' needs by conducting a careful selection of hypothetical tenants. In addition to a substantial database of potential customers, it boasts consolidated collaborations with relocation agencies specialized in managers transfer from abroad that allows privileged access to a range of high-profile customers.



BUREAUCRATIC DUTIES

VIVE contractual templates are the result of over twenty-five years of experience and cover the many typical cases both in the residential and commercial fields. To complete the contractual process, VIVE takes care of the completion of the necessary bureaucratic duties and related formalities.



BUY WITH VIVE



CUSTOMER PROFILE

VIVE Real Estate Advisor has implemented an accurate identification system of customers' needs to better focus the attention on targeted market research, in order to offer consistent solutions and in line with the specific expectations.



VISIT PLANNING

VIVE plans the viewings calendar of the proposed properties by optimizing the time available of the customer, meeting the mutual needs of the parties involved and offering a diversified overview in a limited period.



PROPERTY RESEARCH

VIVE is constantly engaged in the research of the most suitable properties for customer's needs. Through a deep-rooted network of acquisition channels and contacts, it is able to select properties even not on the market, providing customers with the opportunity to have exclusive access to a new property offer.



CONSTRUCTION ANALYSIS

VIVE takes advantage of a team of professionals conducting an accurate analysis of the building and urban situation of the property by carrying out technical inspections to verify the correspondence between the cadastral documentation and the reality, ascertaining inconsistencies or deficiencies to be integrated or corrected.



BUREAUCRATIC DUTIES

VIVE accompanies customers in all phases of the sale of the property by integrating an exclusive and comprehensive consultancy service: from the first stages of the negotiation to the formalization of a proposal, from the drafting of the preliminary to the notarial deed, from the delivery of the property to the subsequent bureaucratic tasks.

SELL WITH VIVE



PROPERTY EVALUATION

VIVE Real Estate Advisor uses a database of knowledge of the main real estate trends updated through continuous and widespread monitoring of market developments that offer as a result precise price indication. VIVE is also able to manage the sale and at the same time the purchase of the property with contractual solutions of maximum clarity and guarantee.



ON&OFFLINE MARKETING

In addition to a substantial database of potential customers, VIVE constantly invests in communication campaigns both online on the main real estate portals and offline on the main newspapers. An effective integrated marketing and omnichannel strategy that guarantee wide visibility on all the most important advertising channels.



REAL ESTATE UNBUNDLING

VIVE has extensive experience in the bulk sale of entire residential and commercial buildings, promoting the meeting between offer and demand through important contacts with investors and targeted research; manages the building unbundling by finding the best solutions with specialized staff and on-site sales office.



TEAM

VIVE takes advantage of a team of professional experts characterized by seriousness, competence and confidentiality: "advisor" in the real estate field, able to help customers in the most suitable choices for their needs and to offer valid integrated support on all aspects arising (legal, tax, architectural and urban planning fields).



CONTENT STRATEGY

VIVE takes advantage within its own team of professional figures such as architects, photographers and video makers capable of producing very high quality content to effectively identify the property potential and able to introduce it on the market ensuring greater visibility and an increasing conversion rate.



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